



## Program Grants Q & A Call Transcript

*August 2, 2010*

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**U.S. Soccer Foundation:** Hi. I would like to start by welcoming everyone to the U.S. Soccer Foundation's Program Grants Q&A Session. You signed up for this particular Q&A call because you are interested in a Program Grant from the Foundation. As a reminder, Program Grants are awarded for the following things:

- Player and Team Equipment (shoes, shin guards, uniforms, traveling goals, balls, cones, etc.)
- Travel Costs for Games and Practice (excludes expenses for professional games)
- Facility Rental Costs
- Registration Costs
- Training Fees for Coaches
- Training Fees for Referees

If you are interested in anything field related, you would apply for one of our other two grant types (Footprint Field or Field Building). Information about these grants can be found on our website at [www.ussoccerfoundation.org/grants](http://www.ussoccerfoundation.org/grants).

Any non-equipment grants (for travel costs, facility rental, registration costs, training for players, coaches and referees, etc.) are awarded in cash. All equipment grants (including shoes, uniforms, goals, balls, cones, etc.) are awarded in the form of credit with our Partners Kwik Goal and Eurosport.

We have representatives from Kwik Goal and Eurosport on the phone with us today. I'm going to turn it over to each of them to give a brief overview and background of their company.

I'll turn it over to Amanda Johnsen to give a brief overview of Kwik Goal.

**Kwik Goal:** Basically we have been in the soccer industry for nearly 30 years. We manufacture goals, seating, corner flags, boundary equipment, training equipment, speed equipment, coach, referee, and player accessories as well. I would be your point of contact if you were to get the grant – and we would work through getting a full order for you and everything.

**U.S. Soccer Foundation:** Thanks Amanda. I'll now turn it over to Jamie Hagenberger to give a brief background on Eurosport.

**Eurosport:** Eurosport has been in business for about 25 years. It was started in 1984 by Mike Moylan, who was an elite player who was getting kind of frustrated by not being able to find the gear that he wanted. In 1994 we started soccer.com and began partnering with the U.S. Soccer

Foundation. To this day Eurosport or soccer.com is family run and we've grown to be the largest soccer specific retailer in the United States, selling everything from uniforms to equipment for both professional and recreational players.

**U.S. Soccer Foundation:** Amanda, Jamie and I will be here for the next hour to answer any questions you have about our program grants.

I'm going to start by answering the questions we received prior to the call. Once we've gone through all of those questions, we will open the line for any additional questions.

**Question 1: When does the grants cycle begin and end? When will you notify applicants of the outcome of their applications? When and how will the funds be awarded to the applicants?**

The application process opens October 1st and closes on October 29th at 5pm EST. So your application and supporting documents must be submitted and received by 5pm EST on the 29th. Grants are announced in mid-January. If you are awarded a grant, you will receive a grant agreement by the end of January. You will have one month to sign the grant agreement. Once the grant agreement is signed, we will distribute the award. Any award for goals or equipment will be given in the form of credit with our partners Eurosport and Kwik Goal. Other awards will be given in cash.

**Question 2: What are the eligibility requirements for the program grants?**

In order to apply, organizations must:

- Be operating in the United States
- Be a not-for-profit organization, unless you are exempt (municipality, school, college or university, or sovereign tribal nation)
- Apply for a soccer-specific program, meaning that soccer must be a key element of the program

**Question 3: What documents do I need to apply for funding, considering that we are not registered as NPO?**

If you are not a 501(c)(3) organization, you must be a municipality, school, college or university, or sovereign tribal nation to apply.

**Question 4: Can municipalities apply for these grants?**

Yes.

**Question 5: Can partnering organizations apply for funding? Is it beneficial to partner with another organization (e.g. the school district and/or a local health care institution) to apply?**

Yes. It's not necessary to partner with another organization to submit an application, but it can only help, especially if the other organization provides a service that enhances your program that you wouldn't otherwise have. For example, a health care institution may be able to provide a healthy lifestyle component to your program that you wouldn't otherwise have, and that's a definite plus.

**Question 6: What is the maximum amount of the grant? What is the range of the levels of grant funding that will be available? Average amount of the Program Grants?**

There is no minimum or maximum amount awarded, but in the past the grant awards have ranged from \$5,000 to \$100,000, and the average has been about \$20,000.

**Question 7: Are program grants available only to urban areas, and what is the definition used for an urban area? Or can rural areas also apply?**

We define urban as a county with a population of 50,000 or more. But, with that said, anyone can apply for and receive a grant – even if you are not in an area with 50,000 or more. However, our focus for this year is economically disadvantaged urban areas with populations of 50,000 or more and priority will be given to groups in those areas.

**Question 8: Will our program still be able to address the Foundation's focus by offering programming to urban youth by bringing them to a campus that is away from the risk factors in urban settings?**

Yes. If you can clearly show that urban, at-risk youth will be served by your program, even if the program may not be located in the urban area, that will meet our focus.

**Question 9: Are there special areas of emphasis or components that will be more strongly weighted in the evaluation of applications? What type of program is a priority area for the organization?**

The Foundation looks favorably on programs that:

- The number one priority is programs in urban, economically disadvantaged areas
- Run at least 3 times/week
- Provide a minimum of 60 minutes of moderate to vigorous physical activity per session
- Has some sort of youth development component like violence/gang prevention, health/nutrition education, mentoring/tutoring, etc. – in addition to soccer
- Will also look to see how many youth are impacted by the program. We like to see large numbers, but also an increase in numbers as a result of our grant.

**Question 10: If I provide other activities in addition to soccer for an underserved school including enrichment and wellness activities (dance, homework help, nutrition classes, violence prevention), will the grant cover these activities?**

We look favorably on programs that have these additional youth development components, but soccer must be a key component, and any grant we award would be to fund the soccer portion of your program.

**Question 11: Would a program designed for ACL injury prevention be considered for a grant from the Foundation?**

It depends on what other aspects there are to the program. Does it provide safe and structured programming that keeps youth physically active? Does it have a youth development component? If the program meets our other goals, there's no reason we wouldn't support a program that helps prevent ACL injuries.

**Question 12: Can grant money be used to pay a coach over a long term period?**

We do not award multi-year grants, so we wouldn't be able to support a coach for a long time, but we would award a grant to cover coaching fees for the next year.

**Question 13: We are interested in hosting a tournament for low-income recreational teams and would like to know how we would go about being able to cover their registration fees?**

Ideally we're looking to fund programs that meet consistently throughout the year, three days a week and have a lasting impact on the participants, so if there was the option of awarding a grant to a year-round program versus a one-day, one-time tournament, we would likely not fund the tournament.

**Question 14: Does this grant support building the capacity of existing programs?**

Yes. We will award grants to start programs as well as to expand existing programs. As long as groups provide necessary documentation, a plan for sustainability, proof that they have additional funding sources, etc. we don't favor one over the other.

**Question 15: My association is interested in purchasing some property to eventually build soccer fields and facilities to support inner-city soccer. Does the U.S. Soccer Foundation grant program cover property purchase for future fields/facilities?**

No. Unfortunately, we do not award grants to purchase fields and/or facilities.

**Question 16: Are grants available for scholarship programs?**

Yes. Grants are awarded for scholarship programs, as long as the scholarship covers the things we're interested in funding (registration costs, coach & referee training, etc.).

**Question 17: Are grants available for outside the US? Is the US Soccer foundation interested in developing partnerships outside the US?**

No. Organizations must be located in the U.S. to receive funding from the Foundation. But we do have a Passback Program in which we collect new and gently used soccer equipment and distribute it to organizations in need both within the U.S. and around the world, so that is one way we can provide support outside the U.S. You can visit our website at [www.passback.org](http://www.passback.org) to find out more information about that program.

**Question 18: We are a national team of power wheelchair soccer players, coaches and referees who will be competing in the 2011 Powerchair Football World Cup in Paris. As a national team with very limited resources comprised of disabled athletes from differing socio - economic situations and ranging in age from 16 years to 30 years old, practicing quarterly in various cities across the USA to compete internationally, our expenses are great including travel and overnight expenses, equipment needs, etc. Would the US Soccer Foundation consider granting funds to our organization and, if so, in what way do you think we would have the best chance of receiving your support?**

If you can show that the equipment we're providing will be used throughout the year, beyond the one-time event in Paris, we would likely consider that request. As we mentioned earlier, we are much more interested in funding an ongoing program than a one-time event.

**Question 19: We have begun developing a K-4 program for urban youth in Indianapolis. We need guidance in overcoming the transportation hurdle. How do we develop a volunteer base?**

We award grants for transportation, so I would encourage you to apply. In addition, we helped start the Urban Soccer Collaborative, a group of 60+ organizations across the country who all run programs using soccer as a vehicle for youth development and social change. I would encourage you to sign up – can do so on our website – great way to share best practices, find out how other groups are doing things, including how they recruit volunteers.

**Question 20: How do you view the inclusion of personnel in the proposed budget? Are there specific parameters that should be considered in developing the budget?**

We will ask you to include personnel costs in your budget. There will be an example budget included in the application so you know exactly what we're looking for.

**Question 21: Are matching funds required?**

Matching funds are not required, but we typically do not fund 100% of your program, so we will want to see that you have additional funding sources. We will look much more favorably on organizations that show they have additional funders. The last thing we want is to give a grant to a program and then not see it come to fruition because there is a lack of funding.

**Question 22: What limitations are there on spending grant money?**

There are a few requirements as to how you spend the grant money. If you are awarded a grant for team or player equipment, you will be given the award in the form of credit with Kwik Goal

and Eurosport, so you must purchase the products from them. If you receive an award for anything else, it will be given to you in the form of cash. Before we issue the product credit or cash, we will have to approve the purchases you're planning to make with the grant award (either by seeing an invoice, etc.).

**Question 23: Do we need to employ a qualified grant writer to participate?**

No. It is not necessary to have a grant writer complete your application unless you feel they would be better able to convey what you want to say in the application. We aren't looking for the most well written application, but we are looking for an application that is well-thought out and clearly depicts the organization/program, need for funding, and makes a compelling case for why we should provide funding assistance.

**Question 24: Can you supply written samples of grant applications?**

No. We can't give out any actual grant applications but if you go to our website and look under Our Work, you will see a tab for Success Stories. These stories describe some of our past grantees so at least you can get a sense of the types of groups we've funded in the past.

**Question 25: How long-standing does the organization need to be in order to receive serious consideration for funding?**

There's no specific amount of time an organization has to have been in operation to receive funding from the Foundation. However, when we evaluate the applications, we will be looking to see whether the organizations are established and have solid plans for sustainability, including funding sources, etc. and are going to be around for awhile. The last thing we want to do is award a grant to help a program that's only around for a year.

**Question 26: What metrics are needed for evidence for the program? What data is required?**

As part of the application, you will be asked to provide the following documents & information:

- 501 (c)3 Tax Exempt Form (unless you are a college or university, municipality, public school, or a sovereign tribal nation)
- W-9
- IRS Form 990 or most recent audited financial statement (if you don't have either, most recent bank statement)
- Project Information – You will need a comprehensive description of your project including mission, goals, objectives, etc.
- Number of youth and adults served, Gender and ethnicity information
- Budget – You will need a full project budget for your project including income and expenses, noting what you are asking for the Foundation grant to cover.
- Impact – You will need to know the outcomes you expect from your project and how they will be measured.

**Question 27: I will submit an application for a grant on behalf of our local elementary school system which has 12 schools. Am I correct to assume that we will need a combination field and program grants to create fields, with goals, at each of these school sites?**

Yes. If you are interested funding assistance to build a field, as well as get equipment for the field, you would have to apply for more than one type of grant. There are three different types of grant you can apply for. Footprint Field grants are awarded for the construction of artificial turf fields. Field Building grants are awarded for irrigation, lighting, field maintenance equipment and modular surfaces. And then there are program grants – what we are talking about today - which are awarded for equipment (shoes, shin guards, uniforms, traveling goals, balls, cones, etc.), Travel Costs for Games and Practices, Facility Rental Costs, Registration Costs, Training for Coaches and Referees, etc.

**Question 28: If a grant is awarded, how are items acquired from Kwik Goal and/or Eurosport, and what documentation is required to demonstrate fulfillment of grant requirements?**

U.S. Soccer Foundation: I touched on this before, but before we distribute the grant, we'll have to approve what you're going to purchase from Eurosport and Kwik Goal. I'll turn it over to Jamie – Jamie, just talk very briefly about the process that someone who won a grant would go through to get equipment from Eurosport.

Eurosport: Sure, basically if somebody is awarded a grant, the Foundation communicates their contact information to me and I contact them and say, "Hey congratulations." Generally people either then call me or email me (and this is similar for Amanda with Kwik Goal) communicating their wish list – what they want to get with that money. We build the order and put it on hold, and then I email the details of what we just built back to the grant recipient and copy the Foundation. So the recipient says, "Yes, that's what I want; that's what I want to spend our money on." The Foundation says, "Okay that's good," or, "we need to tweak, make changes here or there." And then once both the grantee and the Foundation have signed off on it – at that point we drop the order into process and they ship it directly through the grantee.

**U.S. Soccer Foundation:** Perfect, thanks.

**Question 29: What goal would be suitable for multi-age group use?**

Kwik Goal: The best recommendation we have for this would be to check out U.S. Soccer Foundation's Website: [www.ussoccerfoundation.org](http://www.ussoccerfoundation.org). It has sizes we recommend for multiple age groups, however the one that we would recommend would be either the 6.5' X 12' or 6.5' X 18' or the full 8' X 24'. The 6.5' X 12' and the 6.5' X 18' are used in adult leagues but small sided games so they would also be suitable for kids that are in high school to actually train on or use.

**Question 30: What can we do to get portable goals and pennies for start-up programs? What would be the most appropriate goals for a start-up program?**

Kwik Goal: We actually have a couple different lines of goals. The best start-up goal would be our Kwik Soccer Goal, which is a push-button or snap-button assembly. It can be put up or taken down in minutes by one individual or a couple people. You're able to them down and take them with you if you would like or leave them in the ground. They come with the ground spikes, so it would go into a grass field, however you can also look for the all-surface conversion, so it could go for an indoor or turf facility. But those would probably be the best start up goals. If you'd like to go more expensive you're looking at something that is a little meatier – it has some substance to it. It is going to be 3" round instead of 2" round pole.

**Question 31: What would the cost of 12 sets of goals run for top of the line?**

Kwik Goal: The highest end goal is going to be something that would be high school specs and college specs, meaning they could use them at that level. For that you're looking at approximately \$5,500 per pair. For something that just meets high school specs, you're looking at about \$3,500 a pair. So \$30,000 isn't exactly the line to look at, but those are just rough numbers for the goals that we offer.

**Question 32: Is it possible to put logos on jerseys and does the grant cover that?**

Eurosport: Okay, excellent. We do offer a full customization services from screening, heat press, and embroidery. When we partner with the Foundation generally we expect that there is going to be a club or a team logo on the jersey, a player number on the back, and then the U.S. Soccer Foundation logo goes on every jersey that we customize here. So, yes, the funding you receive will cover the customization and the shipping, but you need to plan on having a player number and two logos on every jersey if we do the customization. My understanding is that the Foundation requires their logo on every jersey.

U.S. Soccer Foundation: Yep, that's correct. So that is the end of all the questions we received prior to the call, so I guess at this time, we'll just open it up for any additional questions.

**Operator:** Thank you, at this time I would like to remind everyone that in order to ask a question press \* and the number 1 on your telephone key pad. We'll pause for just a moment to compile the Q&A roster.

**Question 33: We have a program here in California that operates in basically junior high and high school format and I was just looking over what you said earlier – you prefer programs that operate three times a week for at least an hour each time. We actually have a three hour program that operates twice a week. Two things: how strong is that three times a week factor? And then how often do you fund programs that are at the junior high/high school version versus the younger elementary side?**

U.S. Soccer Foundation: Good question. We strongly favor programs that are running three days a week with at least 60 minutes of moderate to vigorous physical activity. We're looking for programs that are going to really have an impact on the health of the kids that are participating, and those are the guidelines that we follow. It is not to say that we wouldn't award a grant to a

program that isn't running three days a week and if you're running your program for a longer amount of time on the two days, I think that is fine. I would just make it as a strong a case in your application as you can, that the kids are running around, they're staying active, they're definitely coming consistently two days a week; I would just stress all of those things in your application and it's not to say that you wouldn't get a grant because you're not running three days a week, that's just our preference.

And then to touch on your other question – we have awarded several grants to junior high/high schools. There is no real preference in age.

**Question 34: We have a program in Detroit and a couple surrounding inter-city areas. We've been in existence since 1994, however we are registered in the state as non-profit, but we don't have a 501(c)(3) – we normally partner with other organizations. My question is: if we apply for the 501(c)(3) by the time the application is due, would we still qualify for the grant?**

U.S. Soccer Foundation: If you have applied for and received the 501(c)(3) before the time of the grant application that would work. If you haven't received it, what I would suggest is working with anyone of the groups you have partnered with in the past, that are either exempt or have their own 501(c)(3), and going in on the application with them to make your group qualify.

**Question 35: So we have to have the actual letter before October 31<sup>st</sup>? The letter from the IRS?**

U.S. Soccer Foundation: Yes.

**Question 36: This is a basic question – I'm on the board of an organization and we have somebody else who writes our grants. Will there be a recording of this Q&A Session that we can get?**

U.S. Soccer Foundation: Yes, good question. There will not be a recording; we will have a transcript up on our website after the call.

**Question 37: Actually one of my questions was already answered in regards to getting the documentation of the phone call, the conference call. And also I wanted to ask: the program that I am doing is totally volunteered by myself, it is at a school I used to work at, in the inter-city, and I'm totally funding this all by myself. I work with about 60 kids and I do my soccer volunteering a recess time. So that's a 45 minute slot that I do twice a week. So that kind of falls into one of the other questions – its not three times a week at an hour each session – am I still going to be eligible to get some kind of assistance?**

U.S. Soccer Foundation: Yeah, you'll still be eligible. Again, it's just our preference and that's where our priority is going to be for us, is groups meeting three times a week for a minimum of 60 minutes, but again, it is not to say that you wouldn't get a grant if you applied. I would just stress that you're working with these kids for the 45 minutes, you're keeping them physically active the whole time, talk about the other components of your program, and perhaps outside of

soccer, whether there are youth development components, leadership skills, healthy lifestyles – all of those other things that are priority for the Foundation. Stressing those as much as possible will help your application as well. Just to touch on – there have been a couple questions about whether this call will be posted on our site – the transcript will be posted and there are also FAQ's on our site as well for grant applicants. So there are couple different places on our site where you can find most of this information after the call. There is also an email we are going to send after the call with contact information for both Jamie and Amanda, so you can get in touch with them for any specific equipment questions. In addition, there is a form on our website, right now, where if you have any questions that come up after the call or you forget and something comes up later and you want to get an answer, you can go on our website – fill out the form with your questions – it will come directly to the Foundation and then we will direct it to the appropriate person to get back in touch with you to answer your question. So there are a number of ways to get this information again if you have additional questions that come up after the call.

**Question 38: Could you please give us some examples of evaluations or outcomes that you are looking for?**

U.S. Soccer Foundation: Can you be a little more specific? I think the things that we want to see are that our grant will help the numbers increase in your program. We want to see that kids going through your program have potential outcomes including their BMI has been impacted, you're helping with their obesity level, you're keeping them more active, their grades have gotten better in school, there is a correlation between the kids in your program and their attentiveness in school – those types of things.

**Question 39: What other outcomes have successful applicants used in the past?**

U.S. Soccer Foundation: All the types of things I just said, but also that their behavior has improved as result of being part of your program, family engagement has improved – all those kind of youth development components. Anything that your program is doing to have a strong impact: school outcomes, health, behavior, attitude of the kids and the families that are participating in your program, etc.

**Question 40: We run our soccer league through our university – we're here in Southern California, and my question is: the league itself just goes for one season – it's during the Spring season and so I'm wondering if we do meet having kids playing three times a week for an hour or longer even though it is only one season during the Spring? And also as part of a university I was wondering what documents do you need specific for the university?**

U.S. Soccer Foundation: If you're just running the program in the Spring I think that's fine. Again, I would just stress that you're meeting three times a week, 60 minutes minimum. As for the university – you don't need the 501(c)(3) proof – just prove that you are the university. All the other stuff is the same, though: the W-9, etc. – you just won't need the 501(c)(3) documentation.

**Question 41: I have a two part question. I realize that you only are only giving grants to those that are 501(c)(3) certified. Do you have a grant that helps small organizations**

**become 501(c)(3) certified? I work with a very small school in the inter-city and because of the limited resources (because we are urban, inter-city youth) we don't have that type of funding. All the funding – any registration fees that we have – all fundraising goes specifically toward uniforming the kids or any equipment that we would need for coaches. So we don't have the \$750 you need for the application fee and the auditing by an accountant – those kind of things. Do you have grants that help organizations start that?**

U.S. Soccer Foundation: Unfortunately we do not award grants to get the 501(c)(3) status – you have to have it in order to apply. But I would strongly recommend going on to our website and learning a little more about our Urban Soccer Collaborative because a lot of the groups that are members of the Collaborative have gone through the process and could share information with you about how they did it. We have a symposium every year where we put on panels, discussions about how to go about getting the appropriate funding, how other groups have gotten their 501(c)(3) with limited funding – it's just a great resource where you can learn what other groups have done to beat that hurdle you are facing right now, to get that 501(c)(3). But to answer your question, no, we do not award grants to help with getting the 501(c)(3).

**Question 42: The second part of my question is: what is your criteria for a school? I just started this organization two years ago – they actually be considered a school, a soccer school, but I don't know if that would fit your criteria for a school?**

U.S. Soccer Foundation: Yeah, that's fine and if the program you're applying for is run with the school that's fine. I would just talk about what actually goes on in your program you are running at this school. How much soccer is played? What other youth development components are there to your program? It's not real different for what we're looking for a school versus any other program. We just want to know specifically what the program you are running at the school is doing for the kids that are participating.

**Question 43: My question is grant length. You mentioned earlier that all the grants need to be used in a one year time period. Can you apply for a multi-year grant?**

U.S. Soccer Foundation: No, unfortunately we do not give multi-year grants.

**Question 44: Do you all allow/receive pictures or video that helps you see the kids we work with and what we do as part of the grant application?**

U.S. Soccer Foundation: No, we have not included that ability in our grant application. It is something that we're going to try and incorporate into future applications because it is important, I think, to see the pictures and stories, but one thing you could do is if you have a website that you can link to pictures or someplace that we could go online and see evidence, more information about your program, you can include that within your application, but right now there is not a place where you can upload that digital information. I would focus more on description, answering the questions that are asked in the application because the people reviewing your application might now necessarily go to the link that you send. I would really focus on answering the questions that are asked.

**Question 45: I'm calling from the city of North Miami, FL. We have an established program already. We have a large population of Haitian-Americans and as everyone knows, growing as well. So we are looking to expand our program. My question is, at the same time, we want to affiliate with a state governing body – the Florida Youth Soccer Association. Is that going to make a difference on whether or not we are awarded a grant? Affiliated ourselves with a state governing body?**

U.S. Soccer Foundation: No, I think partnering with another organization, it can only help and strengthen your application. As long as you're specifically telling us what our grant is going to be used for, and that is all the things I have talked about before: helping to expand your program, the number of kids you are serving – those are all pluses. Affiliation is not required as it has been in the past, but partnerships that show you are going to be able to reach more kids – that's a plus.

**Question 46: We are a past grantee of the U.S. Soccer Foundation. I just wanted to know – what is your policy? We've had grants and the we're off two years and then you grant us again, so I was just wondering what is your philosophy on that? Do you not fund organizations two years in a row or three years in a row?**

U.S. Soccer Foundation: Yeah, it really depends on the applications we receive every year. We're not going to not give you an award this year because you received one last year. It just depends on the grant applications we receive this year and the need that's out there and which programs meet our focus for this particular year. We look at each application pool on a year-to-year basis, separately from the year before, so it depends on our focus and need for this year.

**Question 47: Is it mandatory for us to register as a non-profit organization before we apply for this grant?**

U.S. Soccer Foundation: Yes, you must be a 501(c)(3) organization unless you are a school, a municipality, a college/university, a sovereign tribal nation. Its all on our website, but yes, you must have your 501(c)(3) documentation. You'll submit that with your application.

**Question 48: There have been a couple of individuals on the call that we would like to get in touch with to see if we can partner. Is there anyway that we can provide our contact information so that they can call us or so we can exchange information? Do you do that?**

U.S. Soccer Foundation: What I would suggest doing is if you go on to our website, there is the form where you can ask a question, you can ask your question there; reference that you mentioned it on the phone. It will come straight to us at the Foundation and I would note the people you are interested in speaking with and then we can facilitate that on our end to make the connection for you.

**Question 49: Is it too late to apply for the grant?**

U.S. Soccer Foundation: No, the application is not even open yet. So the first day you'll be able to submit an application is October 1<sup>st</sup>. There's a lot of time.

Caller: This is our first time in this program really and where we are – we are based in Dallas, TX – and we are dealing with a lot of underprivileged kids but with great talent, so that is why we are in this program – to see if we can help these kids.

U.S. Soccer Foundation: Yeah, that's great. It sounds like something we would be interested in funding.

**Question 50: I know that you said exemptions are for municipalities. If we wanted to partner with a municipality – like if we were affiliated with that municipality – would the municipality, itself, have to put in the application or would we have to say that we are affiliated with the municipality?**

U.S. Soccer Foundation: The municipality would have to submit the application.

**Question 51: Just a quick question with the application – is it rolling? So would you have a better chance of getting a grant if you applied earlier?**

U.S. Soccer Foundation: No, it is not. We'll wait till October 29<sup>th</sup> to look at all the applications that we received, so it doesn't matter if you submit beginning of October, middle, or end.

U.S. Soccer Foundation: Alright, I just want to thank, first of all, Amanda and Jamie, for being on the call. Again if anyone has any specific questions about what type of equipment you can apply for, what products Kwik Goal and Eurosport offer, I would urge you to contact them directly. Their information will be included in the follow-up email that we're going to send. If any additional questions come up you can go online and fill out the form, and your question will come right to the Foundation and we'll direct you to the appropriate person to get in touch with you to answer your questions. And a lot of this information is online – a transcript of this call will be posted online, so lots of different ways you can access this information. But with that, I thank you for participating and we look forward to seeing your applications in October.